

Comparative Production Statistics

RE 149 (Rev. 1/16)

Jun-26

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	116,784	117,066	120,718	123,525
Current Salespersons	291,609	292,264	303,470	309,985
Total Licensees	408,393	409,330	424,188	433,510

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	229	245	222	2,836	3,242	3,465
Original Salesperson	1,383	1,365	1,331	15,635	16,535	21,604
Broker Renewal	2,146	2,190	2,164	26,246	25,742	25,570
Potential Broker Renewal	2,408	2,563	2,604	29,055	28,226	27,970
% <i>Renewal rate</i>	89.0%	85.0%	83.0%	90.0%	91.0%	91.0%
Salesperson Renewal	4,803	5,001	5,231	59,532	53,461	50,021
Potential Salesperson Renewal	6,494	6,999	8,658	82,101	71,686	66,089
% <i>Renewal rate</i>	74.0%	71.0%	60.0%	73.0%	75.0%	76.0%
Examinations						
Broker Scheduled	210	209	253	2,841	3,515	4,695
Broker Administered	179	170	222	2,414	2,919	3,869
% <i>Passed</i>	42%	51%	45%	47%	48%	49%
Salesperson Scheduled	2,935	3,002	2,560	34,453	37,853	56,210
Salesperson Administered	2,612	2,628	2,226	30,063	32,013	46,412
% <i>Passed</i>	52%	55%	53%	53%	51%	48%

Investigations						
Misc. Cases Assigned	242	320	125	2,333	1,114	1,433
Consumer Investigations Assigned	228	180	140	1,782	1,667	1,595
<i>Total</i>	470	500	265	4,115	2,781	3,028
Audit Activities						
Investigative Audits	20	13	16	160	200	156
Other Audit Examinations	8	9	14	115	147	205
Legal Activities						
Desist & Refrain Orders	-0-	-0-	4	8 [15]	20	31
Licenses Surrendered	5	1	4	43 [43]	46	37
Accusations - Hearings						
Licenses Suspended	5	6	6	78 [78]	80	139
Licenses Revoked	17	8	15	180 [177]	179	268
Dismissals	-0-	-0-	-0-	16 [24]	29	52
Public Reprovals	-0-	2	-0-	4 [4]	2	4
Miscellaneous Orders	4	-0-	1	21 [33]	46	52
Statement of Issues - Hearings						
Denials	1	5	8	67 [53]	94	104
Denials, Restricted Licenses	7	2	1	29 [33]	39	60
Dismissals	-0-	1	1	13 [15]	25	26

Subdivisions - In State						
Filings, Notice of Intentions	273	224	225	2,617	2,422	3,056
Final Reports Issued	233	196	223	2,534	2,840	2,770
Time-Share Applications Received	2	0	0	65	16	42
Time-Share Reports Issued	2	0	2	59	18	45
Subdivisions - Out of State						
Registration Applications Received	27	29	39	257	340	197
Registrations Issued	38	20	39	251	335	188
Time-Shares Applications Received	31	4	104	204	436	253
Time-Share Permits Issued	2	2	33	226	374	325