

### Comparative Production Statistics

Aug-22

RE 149 (Rev. 1/16)

#### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,387	127,529		
Current Salespersons	308,989	308,086		
Total Licensees	436,376	435,615	428,213	434,180

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	355	300	382	655	762	468
Original Salesperson	2,659	2,432	2,528	5,091	5,519	2,805
Broker Renewal	2,290	2,241	2,420	4,531	4,989	3,624
Potential Broker Renewal	2,454	2,655	2,493	5,109	5,160	4,979
% Renewal rate	93.0%	84.0%	97.0%	89.0%	97.0%	73.0%
Salesperson Renewal	5,062	4,644	5,029	9,706	11,140	6,763
Potential Salesperson Renewal	6,118	6,435	6,282	12,553	12,642	11,126
% Renewal rate	83.0%	72.0%	80.0%	77.0%	88.0%	61.0%
<b>Examinations</b>						
Broker Scheduled	406	342	512	748	1,095	715
Broker Administered	329	272	411	601	897	601
% Passed	47%	48%	46%	48%	46%	53%
Salesperson Scheduled	6,459	6,224	6,523	12,683	13,677	6,776
Salesperson Administered	5,199	5,255	5,364	10,454	11,359	5,549
% Passed	50%	52%	52%	51%	53%	61%

<b>Investigations</b>						
Misc. Cases Assigned	141	198	200	325	413	373
Consumer Investigations Assigned	194	130	92	323	233	301
Total	335	328	292	648	646	674
<b>Audit Activities</b>						
Investigative Audits	18	10	13	28	29	43
Other Audit Examinations	27	14	28	41	43	35
<b>Legal Activities</b>						
Desist & Refrain Orders	0	0	4	0	6	1
Licenses Surrendered	5	1	1	6	2	6
<b>Accusations - Hearings</b>						
Licenses Suspended	8	14	6	22	19	12
Licenses Revoked	22	7	29	19	32	12
Dismissals	14	12	3	26	8	5
Public Reprovals	7	0	0	7	2	0
Miscellaneous Orders	5	1	7	5	9	4
<b>Statement of Issues - Hearings</b>						
Denials	3	4	7	8	7	16
Denials, Restricted Licenses	7	5	8	11	1	7
Dismissals	0	0	1	0	1	7

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	197	199	234	396	531	508
Final Reports Issued	290	281	239	571	528	389
Time-Share Applications Received	0	5	3	5	10	7
Time-Share Reports Issued	3	0	7	3	7	1
<b>Subdivisions - Out of State</b>						
Registration Applications Received	16	20	9	36	29	34
Registrations Issued	17	26	12	43	36	40
Time-Shares Applications Received	19	2	5	21	6	68
Time-Share Permits Issued	62	1	2	63	88	9