



# Steps to Becoming a Licensed Real Estate Salesperson or Broker

## Salesperson

### Step 1: Determine if eligible

To become a licensed real estate salesperson you must be at least 18 years old, have a Social Security number or an individual taxpayer identification number (ITIN), and have proof that you completed at least three college-level courses in specific subject matter.\*

\*Except for members of the California State Bar

### Step 2: Complete Application (Exam Only)

Complete the [Salesperson Examination Application \(RE 400A\)](#).

### Step 2: Complete Application (Exam and License)

Complete the combined [Salesperson Exam/License Application \(RE 435\)](#).

### Step 3: Submit Application and Required Fees

Completed applications must include the appropriate fee (\$60) and evidence you meet the education requirement.

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Completed applications must include the appropriate fee (\$305), evidence you meet the education requirements, and Live Scan fingerprints.

### Step 4: Schedule an Exam

After DRE approves your exam application (approx. 2-4 weeks), you must pass a computer-based multiple choice exam. Reasonable accommodation ([form RE 413](#)) to take the exam is available.

### Step 4: Schedule an Exam

After DRE approves your application (approx. 4-8 weeks), you must pass a computer-based multiple choice exam. Reasonable accommodation ([form RE 413](#)) to take the exam is available.

### Step 5: Apply for License

After passing the exam, you'll be eligible to download your license application from eLicensing on DRE's website. Submit the completed application, required fees (\$245) and Live Scan fingerprints.

### Step 5: License Issued!

Once your license is issued, you can print your license certificate from DRE's website. You will receive a license pocket card in the mail within a few weeks.

### Step 6: License Issued!

After DRE approves your license application, you can print your license certificate from DRE's website. You will receive a license pocket card in the mail within a few weeks.

## Broker

### Step 1: Determine if eligible

To become a licensed real estate broker you must be at least 18 years old, have a Social Security number or an individual taxpayer identification number (ITIN), have proof that you completed at least eight college-level courses in specific subject matter,\* and 1) have two years of full-time licensed salesperson experience within the last five years or two years of full-time equivalent non-licensed experience, or 2) have a degree from a four-year university with a major or minor in real estate.

\*Except for members of the California State Bar

### Step 2: Complete Application (Exam Only)

Complete the [Broker Examination Application \(RE 400B\)](#).

### Step 2: Complete Application (Exam and License)

Complete the combined [Broker Exam/License Application \(RE 436\)](#).

### Step 3: Submit Application and Required Fees

Completed applications must include the appropriate fee (\$95) and evidence you meet the education requirement.

### Step 3: Submit Application and Required Fees

Completed applications must include the appropriate fee (\$395), evidence you meet the education requirements, and Live Scan fingerprints.

### Step 4: Schedule an Exam

After DRE approves your exam application (approx. 2-4 weeks), you must pass a computer-based multiple choice exam. Reasonable accommodation ([form RE 413](#)) to take the exam is available.

### Step 4: Schedule an Exam

After DRE approves your application (approx. 4-8 weeks), you must pass a computer-based multiple choice exam. Reasonable accommodation ([form RE 413](#)) to take the exam is available.

### Step 5: Apply for License

After passing the exam, you'll be eligible to download your license application from eLicensing on DRE's website. Submit the completed application, required fees (\$300), and Live Scan fingerprints.

### Step 5: License Issued!

Once your license is issued, you can print your license certificate from DRE's website. You will receive a license pocket card in the mail within a few weeks.

### Step 6: License Issued!

After DRE approves your license application, you can print your license certificate from DRE's website. You will receive a license pocket card in the mail within a few weeks.