



Department of Real Estate

Real Estate MATTERS!

Licensee / Examinee Statistics for Fiscal Year 2003 / 2004

June 2004

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	118,578	117,795	112,942	108,860
Salespersons	<u>275,172</u>	<u>271,614</u>	<u>242,970</u>	<u>214,998</u>
Total Licensees	393,750	389,409	355,912	323,858
Real Estate Licenses Issued:				
Original Broker	1,081	814	679	
Original Salesperson	4,491	4,802	4,578	
Examinations:				
Broker Administered	1,814	1,576	1,000	
Salesperson Administered	10,091	10,593	6,598	

May 2004

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	117,795	117,224	112,574	108,766
Salespersons	<u>271,614</u>	<u>267,910</u>	<u>239,569</u>	<u>213,717</u>
Total Licensees	389,409	385,134	352,143	322,483
Real Estate Licenses Issued:				
Original Broker	814	1,109	645	
Original Salesperson	4,802	4,817	3,760	
Examinations:				
Broker Administered	1,576	1,694	982	
Salesperson Administered	10,593	11,887	6,659	

April 2004

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	117,224	116,223	112,075	106,304
Salespersons	<u>267,910</u>	<u>264,390</u>	<u>235,968</u>	<u>210,491</u>
Total Licensees	385,134	380,613	348,043	316,795
Real Estate Licenses Issued:				
Original Broker	1,109	1,219	665	
Original Salesperson	4,817	5,787	3,799	
Examinations:				
Broker Administered	1,694	1,283	1,009	
Salesperson Administered	11,887	9,695	7,037	

March 2004

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	116,223	115,037	111,498	107,664
Salespersons	<u>264,390</u>	<u>259,509</u>	<u>233,164</u>	<u>208,835</u>
Total Licensees	380,613	374,564	344,662	316,499
Real Estate Licenses Issued:				

Original Broker	1,219	648	576
Original Salesperson	5,787	41,159	4,604
Examinations:			
Broker Administered	1,283	1,363	786
Salesperson Administered	9,695	7,144	6,552

February 2004

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	115,037	114,453	111,121	108,043
Salespersons	<u>259,509</u>	<u>256,338</u>	<u>229,427</u>	<u>208,855</u>
Total Licensees	374,546	370,791	340,548	316,898
Real Estate Licenses Issued:				
Original Broker	648	672	523	
Original Salesperson	4,159	3,315	2,978	
Examinations:				
Broker Administered	1,363	1,152	650	
Salesperson Administered	7,144	7,393	6,055	

January 2004

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	114,453	114,047	110,905	108,067
Salespersons	<u>256,338</u>	<u>253,732</u>	<u>227,674</u>	<u>208,696</u>
Total Licensees	370,791	367,779	338,579	316,763
Real Estate Licenses Issued:				
Original Broker	672	543	542	
Original Salesperson	3,315	2,951	3,650	
Examinations:				
Broker Administered	1,152	1,155	905	
Salesperson Administered	7,393	6,419	6,567	

December 2003

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	114,047	113,794	110,824	107,771
Salespersons	<u>253,732</u>	<u>251,799</u>	<u>225,116</u>	<u>207,511</u>
Total Licensees	367,779	365,593	335,940	315,282
Real Estate Licenses Issued:				
Original Broker	543	489	610	
Original Salesperson	2,951	2,701	2,776	
Examinations:				
Broker Administered	1,155	1,168	691	
Salesperson Administered	6,419	10,223	7,146	

November 2003

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	113,794	113,599	110,536	107,601
Salespersons	<u>251,799</u>	<u>250,290</u>	<u>2223,298</u>	<u>207,044</u>
Total Licensees	365,593	363,889	333,834	314,645

Real Estate Licenses**Issued:**

Original Broker	489	511	456
Original Salesperson	2,701	2,883	2,182

Examinations:

Broker Administered	1,168	1,137	604
Salesperson Administered	10,223	8,011	6,443

October 2003

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	113,599	113,323	110,214	107,258
Salespersons	<u>250,290</u>	<u>248,162</u>	<u>221,812</u>	<u>205,921</u>
Total Licensees	363,889	361,485	332,026	313,179

Real Estate Licenses**Issued:**

Original Broker	511	433	631
Original Salesperson	2,883	2,636	3,328

Examinations:

Broker Administered	1,137	1,244	995
Salesperson Administered	8,011	8,198	7,505

September 2003

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	113,323	113,313	109,915	107,000
Salespersons	<u>248,162</u>	<u>247,164</u>	<u>219,900</u>	<u>204,990</u>
Total Licensees	361,485	360,477	329,815	311,990

Real Estate Licenses**Issued:**

Original Broker	433	439	692
Original Salesperson	2,636	2,820	8,575

Examinations:

Broker Administered	1,244	1,017	868
Salesperson Administered	8,198	8,728	6,170

August 2003

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	113,313	113,214	109,016	107,087
Salespersons	<u>247,164</u>	<u>245,393</u>	<u>215,822</u>	<u>204,934</u>
Total Licensees	360,477	358,607	324,838	312,021

Real Estate Licenses**Issued:**

Original Broker	439	454	579
Original Salesperson	2,820	3,119	2,170

Examinations:

Broker Administered	1,017	909	675
Salesperson Administered	8,728	7,823	6,076

July 2003

	<i>This month</i>	<i>Last month</i>	<i>12 months ago</i>	<i>24 months ago</i>
Licensee Population:				
Brokers	113,214	112,942	109,016	107,826
Salespersons	<u>245,393</u>	<u>242,970</u>	<u>215,822</u>	<u>208,471</u>

Total Licensees	358,607	355,912	324,838	316,927
Real Estate Licenses Issued:				
Original Broker	454	679	579	
Original Salesperson	3,119	4,578	2,170	
Examinations:				
Broker Administered	909	1,000	675	
Salesperson Administered	7,823	6,598	6,076	

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