

Comparative Production Statistics

RE 149 (Rev. 1/16)

Jul-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	120,449	120,718	123,316	125,723
Current Salespersons	301,785	303,470	309,461	308,638
Total Licensees	422,234	424,188	432,777	434,361

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	259	222	288	259	288	351
Original Salesperson	1,221	1,331	1,304	1,221	1,304	1,906
Broker Renewal	2,243	2,164	2,206	2,243	2,206	2,175
Potential Broker Renewal	2,414	2,604	2,370	2,414	2,370	2,283
% <i>Renewal rate</i>	93.0%	83.0%	93.0%	93.0%	93.0%	95.0%
Salesperson Renewal	5,457	5,231	4,599	5,457	4,599	4,429
Potential Salesperson Renewal	7,761	8,658	5,840	7,761	5,840	5,855
% <i>Renewal rate</i>	70.0%	60.0%	79.0%	70.0%	79.0%	76.0%
Examinations						
Broker Scheduled	259	253	291	259	291	551
Broker Administered	223	222	234	223	234	471
% <i>Passed</i>	48%	45%	43%	48%	43%	56%
Salesperson Scheduled	2,662	2,560	3,413	2,662	3,413	6,481
Salesperson Administered	2,328	2,226	2,811	2,328	2,811	5,278
% <i>Passed</i>	55%	53%	49%	55%	49%	49%

Investigations						
Misc. Cases Assigned	92	125	100	92	100	125
Consumer Investigations Assigned	138	140	116	138	116	120
<i>Total</i>	230	265	216	230	216	245
Audit Activities						
Investigative Audits	3	16	12	3	12	12
Other Audit Examinations	9	14	12	9	12	17
Legal Activities						
Desist & Refrain Orders	-0-	4	-0-	-0-	-0-	4
Licenses Surrendered	4	4	4	4	4	1
Accusations - Hearings						
Licenses Suspended	8	6	6	8	6	14
Licenses Revoked	15	15	9	15	11	13
Dismissals	1	-0-	6	1	2	12
Public Reprovals	-0-	-0-	-0-	-0-	1	-0-
Miscellaneous Orders	-0-	1	1	-0-	8	1
Statement of Issues - Hearings						
Denials	13	8	3	13	1	5
Denials, Restricted Licenses	4	1	2	4	1	1
Dismissals	4	1	-0-	4	-0-	-0-

Subdivisions - In State						
Filings, Notice of Intentions	190	225	137	190	137	208
Final Reports Issued	232	223	261	232	261	244
Time-Share Applications Received	0	0	0	0	0	0
Time-Share Reports Issued	0	2	0	0	0	0
Subdivisions - Out of State						
Registration Applications Received	13	39	11	13	11	19
Registrations Issued	19	39	21	19	21	18
Time-Shares Applications Received	0	104	88	0	88	4
Time-Share Permits Issued	49	33	0	49	0	47