

Comparative Production Statistics

RE 149 (Rev. 1/16)

Jun-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	120,718	121,078	125,780	125,780
Current Salespersons	303,470	305,489	308,621	308,621
Total Licensees	424,188	426,567	434,401	434,401

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	222	296	225	3,242	3,745	225
Original Salesperson	1,331	1,547	532	16,535	22,972	532
Broker Renewal	2,164	2,160	2,293	25,742	27,040	2,293
Potential Broker Renewal	2,604	2,579	2,617	28,226	29,562	2,617
% <i>Renewal rate</i>	83.0%	84.0%	88.0%	91.0%	91.0%	88.0%
Salesperson Renewal	5,231	5,257	4,655	53,461	54,727	4,655
Potential Salesperson Renewal	8,658	7,456	6,354	71,686	72,725	6,354
% <i>Renewal rate</i>	60.0%	71.0%	73.0%	75.0%	75.0%	73.0%
Examinations						
Broker Scheduled	253	282	0	3,515	4,057	0
Broker Administered	222	231	0	2,919	3,360	0
% <i>Passed</i>	45%	54%	0%	48%	51%	0%
Salesperson Scheduled	2,560	3,257	239	37,853	53,239	239
Salesperson Administered	2,226	2,825	198	32,013	44,183	198
% <i>Passed</i>	53%	53%	50%	51%	49%	50%

Investigations						
Misc. Cases Assigned	125	146	195	1,114	1,480	1,491
Consumer Investigations Assigned	140	173	214	1,667	1,554	1,684
<i>Total</i>	265	319	409	2,781	3,034	3,175
Audit Activities						
Investigative Audits	16	22	18	200	156	179
Other Audit Examinations	14	12	11	147	206	278
Legal Activities						
Desist & Refrain Orders	4	1	1	20	31	37
Licenses Surrendered	4	4	2	46	37	61
Accusations - Hearings						
Licenses Suspended	6	8	11	80	139	152
Licenses Revoked	15	17	30	179	268	239
Dismissals	-0-	1	-0-	29	52	73
Public Reprovals	-0-	-0-	-0-	2	4	17
Miscellaneous Orders	1	4	5	46	52	34
Statement of Issues - Hearings						
Denials	8	9	6	94	104	66
Denials, Restricted Licenses	1	4	3	39	60	60
Dismissals	1	2	2	25	26	20

Subdivisions - In State						
Filings, Notice of Intentions	225	197	487	2,422	3,056	2,529
Final Reports Issued	223	226	236	2,840	2,773	2,852
Time-Share Applications Received	0	0	2	16	42	28
Time-Share Reports Issued	2	4	2	18	45	25
Subdivisions - Out of State						
Registration Applications Received	39	15	28	340	197	191
Registrations Issued	39	15	19	335	188	189
Time-Shares Applications Received	104	17	23	436	253	407
Time-Share Permits Issued	33	12	11	374	324	324