

Comparative Production Statistics

RE 149 (Rev. 1/16)

May-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	121,078	306,403	125,978	125,978
Current Salespersons	305,489	121,404	309,972	309,972
Total Licensees	426,567	427,807	435,770	435,770

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	296	297	319	3,020	3,520	319
Original Salesperson	1,547	1,411	1,359	15,204	22,440	1,359
Broker Renewal	2,160	2,322	2,535	23,578	24,747	2,535
Potential Broker Renewal	2,579	2,432	2,594	25,622	26,945	2,594
% <i>Renewal rate</i>	84.0%	95.0%	98.0%	92.0%	92.0%	98.0%
Salesperson Renewal	5,257	5,234	4,926	48,230	50,072	4,926
Potential Salesperson Renewal	7,456	7,099	6,235	63,028	66,371	6,235
% <i>Renewal rate</i>	71.0%	74.0%	79.0%	77.0%	75.0%	79.0%
Examinations						
Broker Scheduled	282	277	217	3,262	4,057	217
Broker Administered	231	241	193	2,697	3,360	193
% <i>Passed</i>	54%	48%	53%	48%	51%	53%
Salesperson Scheduled	3,257	2,782	2,348	35,293	53,000	2,348
Salesperson Administered	2,825	2,404	2,012	29,787	43,985	2,012
% <i>Passed</i>	53%	52%	46%	51%	49%	46%

Investigations						
Misc. Cases Assigned	146	157	109	1,015	1,355	1,308
Consumer Investigations Assigned	173	151	156	1,533	1,447	1,484
<i>Total</i>	319	308	265	2,548	2,802	2,792
Audit Activities						
Investigative Audits	22	17	20	184	138	160
Other Audit Examinations	12	12	11	133	195	231
Legal Activities						
Desist & Refrain Orders	1	-0-	3	16	28	36
Licenses Surrendered	4	4	1	42	35	58
Accusations - Hearings						
Licenses Suspended	8	6	7	74	126	141
Licenses Revoked	17	19	20	164	228	222
Dismissals	1	2	9	29	49	68
Public Reprovals	-0-	-0-	-0-	2	4	17
Miscellaneous Orders	4	1	5	45	45	34
Statement of Issues - Hearings						
Denials	9	22	15	86	101	60
Denials, Restricted Licenses	4	5	5	38	57	58
Dismissals	2	1	3	24	24	16

Subdivisions - In State						
Filings, Notice of Intentions	197	201	306	2,197	2,569	2,254
Final Reports Issued	226	215	275	2,617	2,537	2,603
Time-Share Applications Received	0	2	0	16	40	28
Time-Share Reports Issued	4	1	10	16	43	22
Subdivisions - Out of State						
Registration Applications Received	15	30	14	301	169	171
Registrations Issued	14	27	11	296	169	177
Time-Shares Applications Received	17	16	0	332	230	311
Time-Share Permits Issued	12	2	86	241	313	308