

Comparative Production Statistics

RE 149 (Rev. 1/16)

Apr-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	306,403	121,540	126,158	126,158
Current Salespersons	121,404	307,355	310,286	310,286
Total Licensees	427,807	428,895	436,444	436,444

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	297	276	265	2,724	3,201	265
Original Salesperson	1,411	1,234	1,722	13,657	21,081	1,722
Broker Renewal	2,322	2,491	2,092	21,418	22,212	2,092
Potential Broker Renewal	2,432	2,684	2,546	23,043	24,351	2,546
% <i>Renewal rate</i>	95.0%	93.0%	82.0%	93.0%	91.0%	82.0%
Salesperson Renewal	5,234	5,301	4,429	42,973	45,146	4,429
Potential Salesperson Renewal	7,099	6,574	6,481	55,572	60,136	6,481
% <i>Renewal rate</i>	74.0%	81.0%	68.0%	77.0%	75.0%	68.0%
Examinations						
Broker Scheduled	277	325	369	2,980	3,840	369
Broker Administered	241	264	318	2,466	3,167	318
% <i>Passed</i>	48%	46%	51%	47%	51%	51%
Salesperson Scheduled	2,782	2,780	4,011	32,036	50,652	4,011
Salesperson Administered	2,404	2,315	3,326	26,962	41,973	3,326
% <i>Passed</i>	52%	51%	44%	51%	49%	44%

Investigations						
Misc. Cases Assigned	157	105	145	907	1,222	1,243
Consumer Investigations Assigned	151	138	151	1,372	1,305	1,335
<i>Total</i>	308	243	296	2,279	2,527	2,578
Audit Activities						
Investigative Audits	17	12	13	162	118	145
Other Audit Examinations	12	11	22	121	184	221
Legal Activities						
Desist & Refrain Orders	0	5	1	15	28	21
Licenses Surrendered	4	5	2	38	34	50
Accusations - Hearings						
Licenses Suspended	6	2	10	66	118	131
Licenses Revoked	19	14	13	147	262	202
Dismissals	2	7	6	28	41	64
Public Reprovals	-0-	-0-	-0-	2	4	16
Miscellaneous Orders	1	4	8	41	39	29
Statement of Issues - Hearings						
Denials	22	9	19	77	90	55
Denials, Restricted Licenses	5	5	6	34	52	50
Dismissals	1	3	4	22	21	12

Subdivisions - In State						
Filings, Notice of Intentions	201	263	317	2,000	2,263	2,010
Final Reports Issued	215	232	205	2,391	2,262	2,361
Time-Share Applications Received	2	5	11	16	40	24
Time-Share Reports Issued	1	0	1	12	33	22
Subdivisions - Out of State						
Registration Applications Received	30	37	12	286	155	162
Registrations Issued	27	40	18	282	158	168
Time-Shares Applications Received	16	2	29	315	230	277
Time-Share Permits Issued	2	5	2	329	227	307