

Comparative Production Statistics

RE 149 (Rev. 1/16)

Mar-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	121,540	121,920	124,554	126,484
Current Salespersons	307,355	308,284	310,966	310,613
Total Licensees	428,895	430,204	435,520	437,097

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	276	232	291	2,427	2,609	366
Original Salesperson	1,234	1,275	1,444	12,246	17,311	2,145
Broker Renewal	2,491	2,078	2,234	19,096	19,231	2,496
Potential Broker Renewal	2,684	2,164	2,470	20,611	20,448	2,723
% <i>Renewal rate</i>	93.0%	96.0%	90.0%	93.0%	94.0%	92.0%
Salesperson Renewal	5,301	4,353	4,148	37,739	37,608	5,164
Potential Salesperson Renewal	6,574	5,211	5,638	48,473	49,432	6,666
% <i>Renewal rate</i>	81.0%	84.0%	74.0%	78.0%	76.0%	77.0%
Examinations						
Broker Scheduled	325	265	278	2,703	3,762	373
Broker Administered	264	221	244	2,225	3,091	313
% <i>Passed</i>	46%	43%	48%	47%	49%	50%
Salesperson Scheduled	2,780	2,714	2,986	29,254	46,043	4,546
Salesperson Administered	2,315	2,301	2,407	24,558	38,185	3,690
% <i>Passed</i>	51%	48%	45%	51%	48%	45%

Investigations						
Misc. Cases Assigned	105	139	164	775	1,123	1,131
Consumer Investigations Assigned	138	165	108	1,225	1,163	1,195
<i>Total</i>	243	304	272	2,000	2,286	2,326
Audit Activities						
Investigative Audits	12	13	12	145	105	132
Other Audit Examinations	11	12	22	109	162	192
Legal Activities						
Desist & Refrain Orders	5	-0-	5	10	28	27
Licenses Surrendered	5	1	6	34	33	44
Accusations - Hearings						
Licenses Suspended	2	3	4	60	108	117
Licenses Revoked	14	12	22	128	196	182
Dismissals	7	-0-	1	26	36	64
Public Reprovals	-0-	-0-	-0-	2	4	14
Miscellaneous Orders	4	2	2	40	31	28
Statement of Issues - Hearings						
Denials	9	5	11	55	74	50
Denials,Restricted Licenses	5	1	3	29	46	46
Dismissals	3	4	-0-	21	18	13

Subdivisions - In State						
Filings, Notice of Intentions	263	226	278	1,799	1,946	1,761
Final Reports Issued	232	221	230	2,176	2,057	2,167
Time-Share Applications Received	5	0	3	14	29	24
Time-Share Reports Issued	0	1	2	11	32	20
Subdivisions - Out of State						
Registration Applications Received	37	32	22	256	143	148
Registrations Issued	40	70	22	255	140	155
Time-Shares Applications Received	2	49	45	299	201	270
Time-Share Permits Issued	5	22	14	327	225	220