

Comparative Production Statistics

RE 149 (Rev. 1/16)

Feb-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	121,920	122,123	124,726	126,703
Current Salespersons	308,284	308,626	311,157	310,596
Total Licensees	430,204	430,749	435,883	437,299

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	232	254	305	2,151	2,318	330
Original Salesperson	1,275	1,472	2,129	11,012	15,867	2,158
Broker Renewal	2,078	n/a	2,201	16,605	16,997	2,292
Potential Broker Renewal	2,164	n/a	2,241	17,927	17,978	2,366
% <i>Renewal rate</i>	96.0%	n/a	98.0%	93.0%	95.0%	97.0%
Salesperson Renewal	4,353	4,346	4,291	32,438	33,427	4,329
Potential Salesperson Renewal	5,211	4,668	5,366	41,899	43,794	5,577
% <i>Renewal rate</i>	84.0%	93.0%	80.0%	77.0%	76.0%	78.0%
Examinations						
Broker Scheduled	265	316	352	2,359	3,484	368
Broker Administered	221	262	286	1,942	2,847	309
% <i>Passed</i>	43%	51%	51%	47%	50%	51%
Salesperson Scheduled	2,714	3,340	4,764	26,286	43,057	5,007
Salesperson Administered	2,301	2,772	3,859	22,083	35,778	4,269
% <i>Passed</i>	48%	50%	46%	51%	49%	49%

Investigations						
Misc. Cases Assigned	139	118	199	739	1,022	1,029
Consumer Investigations Assigned	165	134	136	1,089	1,065	1,068
<i>Total</i>	304	252	335	1,828	2,087	2,097
Audit Activities						
Investigative Audits	13	21	10	133	89	115
Other Audit Examinations	12	10	13	98	134	163
Legal Activities						
Desist & Refrain Orders	-0-	1	1	5	13	24
Licenses Surrendered	1	4	2	29	26	41
Accusations - Hearings						
Licenses Suspended	3	9	12	58	104	100
Licenses Revoked	12	10	25	114	149	146
Dismissals	-0-	3	3	19	36	62
Public Reprovals	-0-	-0-	1	2	4	14
Miscellaneous Orders	2	1	3	36	32	23
Statement of Issues - Hearings						
Denials	3	5	16	46	112	80
Denials, Restricted Licenses	1	2	4	24	44	38
Dismissals	4	2	3	18	18	9

Subdivisions - In State						
Filings, Notice of Intentions	226	206	234	1,536	1,668	1,461
Final Reports Issued	221	147	207	1,944	1,827	1,938
Time-Share Applications Received	0	0	0	9	26	23
Time-Share Reports Issued	1	0	0	11	30	14
Subdivisions - Out of State						
Registration Applications Received	32	64	23	219	121	128
Registrations Issued	70	30	21	215	118	135
Time-Shares Applications Received	49	0	1	297	165	264
Time-Share Permits Issued	22	82	13	322	211	128