

Comparative Production Statistics

RE 149 (Rev. 1/16)

Jan-25

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	122,123	122,274	124,812	126,798
Current Salespersons	308,626	308,280	310,597	310,191
Total Licensees	430,749	430,554	435,409	436,989

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	254	193	272	1,919	2,013	284
Original Salesperson	1,472	1,110	2,156	9,737	13,738	15,056
Broker Renewal	n/a	1,912	2,394	14,527	14,796	2,415
Potential Broker Renewal	n/a	2,112	2,309	15,763	15,737	2,750
% <i>Renewal rate</i>	n/a	91.0%	104.0%	92.0%	94.0%	88.0%
Salesperson Renewal	4,346	3,424	4,423	28,085	29,136	4,774
Potential Salesperson Renewal	4,668	4,106	4,777	36,688	38,428	6,154
% <i>Renewal rate</i>	93.0%	83.0%	93.0%	77.0%	76.0%	78.0%
Examinations						
Broker Scheduled	316	220	360	2,094	3,132	387
Broker Administered	262	167	302	1,721	2,561	309
% <i>Passed</i>	51%	50%	54%	48%	49%	54%
Salesperson Scheduled	3,340	2,462	5,042	23,572	38,293	4,542
Salesperson Administered	2,772	2,042	4,232	19,782	31,919	3,693
% <i>Passed</i>	50%	50%	47%	51%	49%	50%

Investigations						
Misc. Cases Assigned	118	122	178	658	904	827
Consumer Investigations Assigned	134	103	152	930	956	956
<i>Total</i>	252	225	330	1,588	1,860	1,783
Audit Activities						
Investigative Audits	21	7	8	120	79	95
Other Audit Examinations	10	8	19	86	121	144
Legal Activities						
Desist & Refrain Orders	1	-0-	3	5	22	21
Licenses Surrendered	4	1	2	28	24	33
Accusations - Hearings						
Licenses Suspended	9	6	9	55	92	92
Licenses Revoked	10	7	28	102	144	120
Dismissals	3	-0-	1	19	33	61
Public Reprovals	-0-	-0-	-0-	2	3	14
Miscellaneous Orders	1	1	4	34	30	24
Statement of Issues - Hearings						
Denials	5	2	5	43	56	37
Denials,Restricted Licenses	2	4	2	23	40	32
Dismissals	2	2	-0-	16	15	5

Subdivisions - In State						
Filings, Notice of Intentions	206	183	226	1,310	1,434	1,257
Final Reports Issued	174	187	202	1,723	1,620	1,776
Time-Share Applications Received	0	0	0	9	26	22
Time-Share Reports Issued	0	1	2	10	30	14
Subdivisions - Out of State						
Registration Applications Received	64	30	16	187	98	111
Registrations Issued	30	18	10	145	97	116
Time-Shares Applications Received	0	28	11	248	155	263
Time-Share Permits Issued	82	6	3	300	198	125