

Comparative Production Statistics

Dec-24

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	122,274	122,591	124,936	127,150
Current Salespersons	308,280	308,366	309,659	310,656
Total Licensees	430,554	430,957	434,595	437,806

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	193	226	249	1,665	1,741	285
Original Salesperson	1,110	1,203	2,037	8,265	11,582	1,745
Broker Renewal	1,912	1,713	2,057	12,026	12,402	2,067
Potential Broker Renewal	2,112	2,074	2,116	13,361	13,428	2,116
% <i>Renewal rate</i>	91.0%	83.0%	97.0%	90.0%	92.0%	98.0%
Salesperson Renewal	3,424	3,064	3,365	23,739	24,713	3,812
Potential Salesperson Renewal	4,106	4,714	4,739	32,020	33,651	4,883
% <i>Renewal rate</i>	83.0%	65.0%	71.0%	74.0%	73.0%	78.0%
Examinations						
Broker Scheduled	220	265	480	1,778	2,772	429
Broker Administered	167	221	402	1,459	2,259	364
% <i>Passed</i>	50%	48%	50%	48%	49%	51%
Salesperson Scheduled	2,462	3,158	5,199	20,232	33,251	4,377
Salesperson Administered	2,042	2,668	4,352	17,010	27,687	3,658
% <i>Passed</i>	50%	49%	49%	52%	49%	50%

Investigations						
Misc. Cases Assigned	122	109	132	568	773	756
Consumer Investigations Assigned	103	93	145	796	820	834
<i>Total</i>	225	202	277	1,364	1,593	1,590
Audit Activities						
Investigative Audits	7	22	11	99	71	79
Other Audit Examinations	8	14	15	76	102	122
Legal Activities						
Desist & Refrain Orders	-0-	-0-	-0-	5	19	21
Licenses Surrendered	1	6	-0-	24	22	28
Accusations - Hearings						
Licenses Suspended	6	15	2	46	83	77
Licenses Revoked	7	22	14	92	117	110
Dismissals	-0-	-0-	3	16	32	50
Public Reprovals	-0-	-0-	-0-	2	3	14
Miscellaneous Orders	1	6	2	33	26	24
Statement of Issues - Hearings						
Denials	2	4	12	42	51	31
Denials, Restricted Licenses	4	4	5	22	38	27
Dismissals	2	1	3	12	15	4

Subdivisions - In State						
Filings, Notice of Intentions	183	263	194	1,104	1,208	1,066
Final Reports Issued	187	221	181	1,549	1,418	1,626
Time-Share Applications Received	0	0	2	9	26	22
Time-Share Reports Issued	1	8	0	10	28	5
Subdivisions - Out of State						
Registration Applications Received	30	22	6	123	82	101
Registrations Issued	18	18	6	115	87	108
Time-Shares Applications Received	28	81	112	248	144	215
Time-Share Permits Issued	6	11	45	218	195	125