

Comparative Production Statistics

RE 149 (Rev. 1/16)

Nov-24

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	122,591	122,836	125,055	127,174
Current Salespersons	308,366	308,731	309,091	310,330
Total Licensees	430,957	431,567	434,146	437,504

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	226	358	270	1,472	1,492	367
Original Salesperson	1,203	1,535	1,980	7,155	9,545	1,821
Broker Renewal	1,713	1,956	1,870	10,144	10,345	1,877
Potential Broker Renewal	2,074	2,319	2,066	11,249	11,312	2,077
% <i>Renewal rate</i>	83.0%	84.0%	91.0%	90.0%	91.0%	90.0%
Salesperson Renewal	3,064	4,109	3,613	20,315	21,348	3,676
Potential Salesperson Renewal	4,714	6,021	4,821	27,914	28,912	5,062
% <i>Renewal rate</i>	65.0%	68.0%	75.0%	73.0%	74.0%	73.0%
Examinations						
Broker Scheduled	265	373	388	1,558	2,292	414
Broker Administered	221	313	335	1,292	1,857	348
% <i>Passed</i>	48%	51%	44%	47%	48%	53%
Salesperson Scheduled	3,158	3,748	4,631	17,770	28,052	4,737
Salesperson Administered	2,668	3,165	4,027	14,968	23,335	3,982
% <i>Passed</i>	49%	51%	52%	52%	49%	49%

Investigations						
Misc. Cases Assigned	109	138	81	484	650	658
Consumer Investigations Assigned	93	152	141	699	688	726
<i>Total</i>	202	290	222	1,183	1,338	1,159
Audit Activities						
Investigative Audits	22	23	10	92	60	69
Other Audit Examinations	14	16	24	68	87	112
Legal Activities						
Desist & Refrain Orders	-0-	1	8	4	19	20
Licenses Surrendered	6	7	4	23	22	23
Accusations - Hearings						
Licenses Suspended	15	6	16	40	81	58
Licenses Revoked	22	16	14	86	102	96
Dismissals	-0-	0	2	14	73	52
Public Reprovals	-0-	0	-0-	2	3	12
Miscellaneous Orders	6	9	9	31	23	21
Statement of Issues - Hearings						
Denials	8	7	6	27	39	29
Denials, Restricted Licenses	4	4	5	18	33	26
Dismissals	1	1	2	10	19	24

Subdivisions - In State						
Filings, Notice of Intentions	263	155	188	921	1,014	918
Final Reports Issued	218	321	224	1,359	1,237	1,412
Time-Share Applications Received	0	9	0	9	24	8
Time-Share Reports Issued	8	0	22	9	28	5
Subdivisions - Out of State						
Registration Applications Received	22	18	7	93	76	83
Registrations Issued	18	24	8	97	81	87
Time-Shares Applications Received	81	0	3	220	32	193
Time-Share Permits Issued	11	119	15	212	150	103