

### Comparative Production Statistics

RE 149 (Rev. 1/16)

Jan-24
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#### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	124,812	124,936	126,798	128,390
Current Salespersons	310,597	309,659	310,191	304,642
Total Licensees	435,409	434,595	436,989	433,032

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	272	249	284	2,013	2,221	2,583
Original Salesperson	2,156	2,037	1,526	13,738	15,056	18,604
Broker Renewal	2,394	2,057	2,415	14,796	15,332	16,967
Potential Broker Renewal	2,309	2,116	2,750	15,737	16,716	17,677
% Renewal rate	104.0%	97.0%	88.0%	94.0%	92.0%	96.0%
Salesperson Renewal	4,423	3,365	4,774	29,136	31,224	33,940
Potential Salesperson Renewal	4,777	4,739	6,154	38,428	41,412	41,379
% Renewal rate	93.0%	71.0%	78.0%	76.0%	75.0%	82.0%
<b>Examinations</b>						
Broker Scheduled	360	480	387	3,132	2,730	3,557
Broker Administered	302	402	309	2,561	2,227	2,904
% Passed	54%	50%	54%	49%	51%	47%
Salesperson Scheduled	5,042	5,199	4,542	38,293	37,088	45,648
Salesperson Administered	4,232	4,352	3,693	31,919	30,688	37,358
% Passed	47%	49%	50%	49%	50%	51%

<b>Investigations</b>						
Misc. Cases Assigned	178	132	101	774	986	131
Consumer Investigations Assigned	152	145	124	1,006	930	156
Total	330	277	225	1,780	1,916	287
<b>Audit Activities</b>						
Investigative Audits	8	11	10	79	95	82
Other Audit Examinations	18	15	10	120	144	163
<b>Legal Activities</b>						
Desist & Refrain Orders	-0-	1	1	18	19	22
Licenses Surrendered	-0-	4	5	22	28	22
<b>Accusations - Hearings</b>						
Licenses Suspended	2	16	19	82	77	342
Licenses Revoked	15	15	15	120	116	131
Dismissals	3	2	9	32	50	19
Public Reprorals	-0-	-0-	2	5	14	5
Miscellaneous Orders	3	9	3	28	25	14
<b>Statement of Issues - Hearings</b>						
Denials	10	3	2	48	31	15
Denials, Restricted Licenses	4	3	1	37	27	13
Dismissals	1	1	-0-	12	4	8

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	226	194	191	1,434	1,257	1,892
Final Reports Issued	202	181	150	1,617	1,776	1,668
Time-Share Applications Received	0	2	0	26	22	40
Time-Share Reports Issued	2	0	9	30	14	13
<b>Subdivisions - Out of State</b>						
Registration Applications Received	16	6	10	98	111	97
Registrations Issued	10	6	8	97	116	103
Time-Shares Applications Received	11	112	48	155	263	140
Time-Share Permits Issued	3	45	0	198	125	189