

Comparative Production Statistics

RE 149 (Rev. 1/16)

Oct-23

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	125,143	125,356	127,187	131,521
Current Salespersons	308,549	308,677	310,024	293,944
Total Licensees	433,692	434,033	437,211	425,465

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	259	248	320	1,222	1,304	1,516
Original Salesperson	1,800	1,760	2,153	7,565	9,964	11,215
Broker Renewal	2,170	2,046	2,187	8,475	8,973	9,914
Potential Broker Renewal	2,314	2,248	2,391	9,246	9,773	10,128
% Renewal rate	94.0%	91.0%	91.0%	92.0%	92.0%	98.0%
Salesperson Renewal	4,300	4,351	4,580	17,735	18,962	20,534
Potential Salesperson Renewal	6,119	5,886	6,598	24,091	25,313	24,713
% Renewal rate	70.0%	74.0%	69.0%	74.0%	75.0%	83.0%
Examinations						
Broker Scheduled	345	384	300	1,904	1,500	2,166
Broker Administered	272	319	236	1,522	1,206	1,770
% Passed	46%	47%	54%	50%	50%	47%
Salesperson Scheduled	5,498	5,013	5,243	23,421	23,432	26,873
Salesperson Administered	4,715	4,179	4,338	19,308	19,355	22,211
% Passed	49%	46%	51%	49%	51%	53%

Investigations						
Misc. Cases Assigned	128	100	74	473	665	1,062
Consumer Investigations Assigned	149	133	122	587	586	444
Total	277	233	196	1,060	1,251	1,506

Audit Activities						
Investigative Audits	23	6	16	50	60	52
Other Audit Examinations	19	16	25	63	94	88

Legal Activities						
Desist & Refrain Orders	-0-	3	4	9	14	14
Licenses Surrendered	9	5	3	18	17	11

Accusations - Hearings						
Licenses Suspended	9	7	18	64	49	39
Licenses Revoked	22	15	17	91	73	93
Dismissals	5	8	11	27	41	16
Public Reprorals	1	3	1	5	10	2
Miscellaneous Orders	2	-0-	5	17	19	13

Statement of Issues - Hearings						
Denials	10	3	10	22	24	13
Denials, Restricted Licenses	4	4	9	27	25	17
Dismissals	4	1	1	8	3	4

Subdivisions - In State						
Filings, Notice of Intentions	205	203	173	819	757	1,097
Final Reports Issued	287	210	280	1,010	1,152	1,036
Time-Share Applications Received	22	0	1	24	8	13
Time-Share Reports Issued	5	0	0	6	3	8
Subdivisions - Out of State						
Registration Applications Received	15	26	22	69	77	60
Registrations Issued	14	23	25	73	84	54
Time-Shares Applications Received	19	1	2	29	26	110
Time-Share Permits Issued	79	2	1	135	96	132