

Comparative Production Statistics

Jun-23

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	125,780			
Current Salespersons	308,621			
Total Licensees	434,401	435,770	435,267	458,955

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	225	319	385	3,745	4,669	3,890
Original Salesperson	532	1,359	1,961	22,972	30,670	21,916
Broker Renewal	2,293	2,535	2,300	27,040	29,373	27,629
Potential Broker Renewal	2,617	2,594	2,644	29,562	31,186	30,033
% Renewal rate	88.0%	98.0%	87.0%	91.0%	94.0%	92.0%
Salesperson Renewal	4,655	4,926	4,822	54,727	58,248	54,577
Potential Salesperson Renewal	6,354	6,235	6,397	72,725	72,613	67,959
% Renewal rate	73.0%	79.0%	75.0%	75.0%	80.0%	80.0%
Examinations						
Broker Scheduled	0	217	377	4,057	5,836	4,718
Broker Administered	0	193	292	3,360	4,699	3,861
% Passed	0%	53%	48%	51%	47%	50%
Salesperson Scheduled	239	2,348	4,846	53,239	77,754	47,768
Salesperson Administered	198	2,012	3,864	44,183	63,069	39,649
% Passed	50%	46%	48%	49%	49%	59%

Investigations						
Misc. Cases Assigned	195	109	245	1,491	2,294	n/a
Consumer Investigations Assigned	214	156	173	1,684	1,731	n/a
Total	409	265	418	3,175	4,025	n/a
Audit Activities						
Investigative Audits	19	15	26	179	166	231
Other Audit Examinations	47	10	37	278	274	251
Legal Activities						
Desist & Refrain Orders	-0-	-0-	5	23	54	44
Licenses Surrendered	3	7	4	60	50	43
Accusations - Hearings						
Licenses Suspended	11	9	6	151	428	116
Licenses Revoked	17	23	22	241	254	300
Dismissals	5	1	5	73	51	46
Public Reprimands	-0-	1	3	17	10	12
Miscellaneous Orders	1	4	5	35	32	27
Statement of Issues - Hearings						
Denials	5	3	2	65	40	71
Denials, Restricted Licenses	5	6	5	63	51	44
Dismissals	2	3	3	18	25	39

Subdivisions - In State						
Filings, Notice of Intentions	275	244	281	2,529	3,463	3,326
Final Reports Issued	249	243	312	2,853	3,066	2,894
Time-Share Applications Received	0	4	0	28	46	29
Time-Share Reports Issued	3	0	22	25	43	28
Subdivisions - Out of State						
Registration Applications Received	20	9	18	191	168	188
Registrations Issued	12	9	16	189	167	195
Time-Shares Applications Received	96	34	21	407	286	263
Time-Share Permits Issued	16	1	3	324	302	272