

Comparative Production Statistics

RE 149 (Rev. 1/16)

Feb-23

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	126,703			
Current Salespersons	310,596			
Total Licensees	437,299	436,989	433,908	445,014

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	330	284	336	2,570	3,008	2,243
Original Salesperson	2,158	1,526	2,359	17,214	20,963	10,936
Broker Renewal	2,292	2,415	2,471	17,624	19,438	14,922
Potential Broker Renewal	2,366	2,750	2,528	19,082	20,205	19,131
% Renewal rate	97.0%	88.0%	98.0%	92.0%	96.0%	78.0%
Salesperson Renewal	4,329	4,774	4,505	35,553	38,445	25,039
Potential Salesperson Renewal	5,577	6,154	5,597	46,989	46,976	41,894
% Renewal rate	78.0%	78.0%	80.0%	76.0%	82.0%	60.0%
Examinations						
Broker Scheduled	368	387	404	3,098	3,916	2,604
Broker Administered	309	309	341	2,536	3,245	2,157
% Passed	51%	54%	45%	51%	47%	51%
Salesperson Scheduled	5,007	284	6,114	42,095	51,762	22,417
Salesperson Administered	4,269	3,693	5,036	34,957	42,394	18,592
% Passed	49%	50%	47%	50%	51%	60%

Investigations						
Misc. Cases Assigned	234	101	202	1,029	1,307	n/a
Consumer Investigations Assigned	124	124	166	1,068	1,127	n/a
Total	358	225	368	2,097	2,434	n/a

Audit Activities						
Investigative Audits	20	16	13	115	95	152
Other Audit Examinations	19	12	24	163	187	152

Legal Activities						
Desist & Refrain Orders	-0-	-0-	5	12	30	10
Licenses Surrendered	8	5	2	41	28	27

Accusations - Hearings						
Licenses Suspended	8	16	4	101	387	71
Licenses Revoked	26	13	14	160	165	189
Dismissals	1	11	8	61	32	26
Public Reprovals	-0-	-0-	-0-	14	5	7
Miscellaneous Orders	2	1	7	27	21	10

Statement of Issues - Hearings						
Denials	1	2	5	38	22	52
Denials, Restricted Licenses	8	3	7	40	32	36
Dismissals	4	1	2	9	14	25

Subdivisions - In State						
Filings, Notice of Intentions	204	191	235	1,461	2,127	2,019
Final Reports Issued	162	150	292	1,939	1,960	1,769
Time-Share Applications Received	1	0	1	23	41	26
Time-Share Reports Issued	0	9	1	14	14	20

Subdivisions - Out of State						
Registration Applications Received	17	10	14	128	111	134
Registrations Issued	19	8	12	135	115	146
Time-Shares Applications Received	1	48	36	264	176	198
Time-Share Permits Issued	3	0	14	128	203	149