

### Comparative Production Statistics

RE 149 (Rev. 1/16)

Sep-22

#### LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,322	127,387		
Current Salespersons	309,887	308,989		
Total Licensees	437,209	436,376		

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	329	355	358	984	1,120	849
Original Salesperson	2,720	2,659	2,706	7,811	8,225	4,448
Broker Renewal	2,255	2,290	2,436	6,786	7,425	5,315
Potential Broker Renewal	2,273	2,454	2,313	7,382	7,473	7,115
% Renewal rate	99.0%	93.0%	105.0%	92.0%	99.0%	75.0%
Salesperson Renewal	4,676	5,062	4,676	14,382	15,816	9,787
Potential Salesperson Renewal	6,162	6,118	5,537	18,715	18,179	16,657
% Renewal rate	76.0%	83.0%	84.0%	77.0%	87.0%	59.0%
<b>Examinations</b>						
Broker Scheduled	452	406	575	1,200	1,670	1,143
Broker Administered	369	329	463	970	1,360	976
% Passed	49%	47%	45%	48%	45%	54%
Salesperson Scheduled	5,506	6,459	6,264	18,189	19,941	10,089
Salesperson Administered	4,563	5,199	4,998	15,017	16,357	8,249
% Passed	50%	50%	52%	51%	52%	61%

<b>Investigations</b>						
Misc. Cases Assigned	174	141	243	482	604	540
Consumer Investigations Assigned	160	194	131	482	355	454
<i>Total</i>	334	335	374	964	959	994
<b>Audit Activities</b>						
Investigative Audits	16	18	17	44	46	63
Other Audit Examinations	28	27	22	69	65	55
<b>Legal Activities</b>						
Desist & Refrain Orders	3	0	3	3	9	4
Licenses Surrendered	8	5	3	13	5	10
<b>Accusations - Hearings</b>						
Licenses Suspended	9	8	13	31	32	18
Licenses Revoked	16	23	16	39	83	53
Dismissals	4	14	1	30	9	10
Public Reprovals	2	7	0	9	2	0
Miscellaneous Orders	7	6	3	13	12	4
<b>Statement of Issues - Hearings</b>						
Denials	4	5	2	12	9	24
Denials, Restricted Licenses	8	3	6	14	13	7
Dismissals	2	0	1	2	2	3

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	188	197	279	584	810	729
Final Reports Issued	301	290	277	872	805	607
Time-Share Applications Received	2	0	0	7	10	16
Time-Share Reports Issued	0	3	1	3	8	1
<b>Subdivisions - Out of State</b>						
Registration Applications Received	19	16	12	55	41	56
Registrations Issued	16	17	8	59	44	65
Time-Shares Applications Received	3	19	61	24	67	68
Time-Share Permits Issued	32	62	2	95	90	64