

Comparative Production Statistics

RE 149 (Rev. 1/16)

Mar-24

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	124,554	124,726	126,484	128,207
Current Salespersons	310,966	311,157	310,613	306,347
Total Licensees	435,520	435,883	437,097	434,554

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	291	305	366	2,609	2,917	3,347
Original Salesperson	1,444	2,129	2,145	17,311	19,359	23,659
Broker Renewal	2,234	2,201	2,496	19,231	20,120	22,053
Potential Broker Renewal	2,470	2,241	2,234	20,448	21,805	23,053
% Renewal rate	90.0%	98.0%	92.0%	94.0%	92.0%	96.0%
Salesperson Renewal	4,148	4,291	5,164	37,608	40,717	43,392
Potential Salesperson Renewal	5,638	5,366	6,666	49,432	53,655	53,168
% Renewal rate	74.0%	80.0%	77.0%	76.0%	76.0%	82.0%
Examinations						
Broker Scheduled	278	352	373	3,762	3,471	4,392
Broker Administered	244	286	313	3,091	2,849	3,603
% Passed	48%	51%	50%	49%	51%	47%
Salesperson Scheduled	2,986	4,764	4,546	46,043	46,641	58,171
Salesperson Administered	2,407	3,859	3,690	38,185	38,647	47,684
% Passed	45%	46%	45%	48%	50%	51%

Investigations						
Misc. Cases Assigned	164	199	159	1,068	1,029	1,486
Consumer Investigations Assigned	108	136	139	1,231	1,068	1,297
Total	272	335	298	2,299	2,097	2,783
Audit Activities						
Investigative Audits	12	14	17	93	132	110
Other Audit Examinations	22	19	29	139	192	204
Legal Activities						
Desist & Refrain Orders	5	1	6	28	27	41
Licenses Surrendered	6	3	3	33	44	32
Accusations - Hearings						
Licenses Suspended	4	12	17	108	117	396
Licenses Revoked	23	27	29	196	182	192
Dismissals	1	1	2	36	64	33
Public Reprovls	-0-	1	-0-	4	14	5
Miscellaneous Orders	2	4	2	31	28	19
Statement of Issues - Hearings						
Denials	4	11	10	74	50	32
Denials, Restricted Licenses	2	3	6	46	46	36
Dismissals	-0-	2	3	17	13	19

Subdivisions - In State						
Filings, Notice of Intentions	242	234	300	1,910	1,761	2,516
Final Reports Issued	230	207	229	2,054	2,167	2,261
Time-Share Applications Received	3	0	1	29	24	43
Time-Share Reports Issued	2	0	6	32	20	15
Subdivisions - Out of State						
Registration Applications Received	22	23	20	143	148	134
Registrations Issued	22	21	20	140	155	137
Time-Shares Applications Received	45	1	6	201	270	252
Time-Share Permits Issued	14	13	92	225	220	264