

Comparative Production Statistics

RE 149 (Rev. 1/16)

Dec-23

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	124,936	125,055	127,150	128,573
Current Salespersons	309,659	309,091	310,656	303,867
Total Licensees	434,595	434,146	437,806	432,440

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	249	270	285	1,741	1,937	2,199
Original Salesperson	2,037	1,980	1,745	11,582	13,530	16,393
Broker Renewal	2,057	1,870	2,067	12,402	12,917	14,345
Potential Broker Renewal	2,116	2,066	2,116	13,428	13,966	14,785
% Renewal rate	97.0%	91.0%	98.0%	92.0%	92.0%	97.0%
Salesperson Renewal	3,365	3,613	3,812	24,713	26,450	28,960
Potential Salesperson Renewal	4,739	4,821	4,883	33,651	35,258	35,520
% Renewal rate	71.0%	75.0%	78.0%	73.0%	75.0%	82.0%
Examinations						
Broker Scheduled	480	388	429	2,772	2,343	3,123
Broker Administered	402	335	364	2,259	1,918	2,579
% Passed	50%	44%	52%	49%	51%	48%
Salesperson Scheduled	5,199	4,631	4,377	33,251	32,546	39,507
Salesperson Administered	4,352	4,027	3,658	27,687	26,995	32,469
% Passed	49%	52%	50%	49%	50%	52%

Investigations						
Misc. Cases Assigned	132	81	118	639	898	1,528
Consumer Investigations Assigned	145	141	112	867	810	797
Total	277	222	230	1,506	1,708	2,325
Audit Activities						
Investigative Audits	11	10	10	71	79	76
Other Audit Examinations	15	24	10	102	122	135
Legal Activities						
Desist & Refrain Orders	-0-	1	1	18	19	22
Licenses Surrendered	-0-	4	5	22	28	22
Accusations - Hearings						
Licenses Suspended	2	16	19	82	77	342
Licenses Revoked	15	15	15	120	116	131
Dismissals	3	2	9	32	50	19
Public Reprorals	-0-	-0-	2	5	14	5
Miscellaneous Orders	3	9	3	28	25	14
Statement of Issues - Hearings						
Denials	10	3	2	48	31	15
Denials, Restricted Licenses	4	3	1	37	27	13
Dismissals	1	1	-0-	12	4	8

Subdivisions - In State						
Filings, Notice of Intentions	194	188	148	1,208	1,066	1,656
Final Reports Issued	181	223	214	1,414	1,626	1,503
Time-Share Applications Received	2	0	14	26	22	39
Time-Share Reports Issued	0	22	0	28	5	10
Subdivisions - Out of State						
Registration Applications Received	6	7	18	82	101	90
Registrations Issued	6	8	21	87	108	95
Time-Shares Applications Received	112	3	22	144	215	131
Time-Share Permits Issued	45	15	22	195	125	189