

Comparative Production Statistics

May-23

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	125,978			
Current Salespersons	309,972			
Total Licensees	435,770	436,444	435,371	454,615

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	319	265	439	3,520	4,284	3,466
Original Salesperson	1,359	1,722	2,167	22,440	28,709	18,953
Broker Renewal	2,535	2,092	2,393	24,747	27,073	22,042
Potential Broker Renewal	2,594	2,546	2,796	26,945	28,542	27,480
<i>% Renewal rate</i>	98.0%	82.0%	86.0%	92.0%	95.0%	80.0%
Salesperson Renewal	4,926	4,429	5,067	50,072	53,426	39,155
Potential Salesperson Renewal	6,235	6,481	6,979	66,371	66,216	61,169
<i>% Renewal rate</i>	79.0%	68.0%	73.0%	75.0%	81.0%	64.0%
Examinations						
Broker Scheduled	217	369	501	4,057	5,459	4,112
Broker Administered	193	318	357	3,360	4,407	3,403
<i>% Passed</i>	53%	51%	46%	51%	47%	50%
Salesperson Scheduled	2,348	4,011	6,615	53,000	72,908	40,480
Salesperson Administered	2,012	3,326	5,046	43,985	59,205	33,670
<i>% Passed</i>	46%	44%	44%	49%	49%	60%

Investigations						
Misc. Cases Assigned	109	145	196	1,308	2,060	n/a
Consumer Investigations Assigned	156	151	170	1,484	1,565	n/a
<i>Total</i>	265	296	366	2,792	3,625	n/a
Audit Activities						
Investigative Audits	15	13	12	160	140	204
Other Audit Examinations	10	29	17	231	237	218
Legal Activities						
Desist & Refrain Orders	-0-	6	6	21	49	34
Licenses Surrendered	7	6	9	57	47	39
Accusations - Hearings						
Licenses Suspended	9	15	16	140	422	106
Licenses Revoked	23	7	30	225	234	274
Dismissals	1	-0-	8	68	46	42
Public Reprovals	1	2	2	17	7	12
Miscellaneous Orders	4	-0-	4	35	30	22
Statement of Issues - Hearings						
Denials	3	5	4	60	38	68
Denials, Restricted Licenses	6	4	4	57	42	41
Dismissals	3	-0-	3	16	22	35

Subdivisions - In State						
Filings, Notice of Intentions	244	249	282	2,254	3,182	3,009
Final Reports Issued	243	194	228	2,604	2,754	2,551
Time-Share Applications Received	4	0	0	28	46	29
Time-Share Reports Issued	0	2	5	22	21	28
Subdivisions - Out of State						
Registration Applications Received	9	14	6	171	150	184
Registrations Issued	9	13	6	177	151	184
Time-Shares Applications Received	34	7	11	311	265	239
Time-Share Permits Issued	1	87	11	308	299	241