

Comparative Production Statistics

Jan-22

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	128,390	128,573	133,936	131,143
Current Salespersons	304,642	303,867	308,933	294,481
Total Licensees	433,032	432,440	442,869	425,624

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	384	424	194	2,672	1,977	2,628
Original Salesperson	2,211	2,810	500	18,604	9,227	12,003
Broker Renewal	2,622	2,315	1,986	16,967	12,902	15,148
Potential Broker Renewal	2,892	2,392	2,775	17,677	16,839	16,258
% Renewal rate	91.0%	97.0%	72.0%	96.0%	77.0%	93.0%
Salesperson Renewal	4,980	4,204	3,154	33,940	21,936	28,907
Potential Salesperson Renewal	5,859	5,291	5,638	41,379	37,027	36,248
% Renewal rate	85.0%	79.0%	56.0%	82.0%	59.0%	80.0%
Examinations						
Broker Scheduled	434	419	10	3,557	2,225	3,074
Broker Administered	325	355	10	2,904	1,818	2,656
% Passed	46%	49%	40%	47%	51%	50%
Salesperson Scheduled	6,141	6,488	486	45,648	18,425	26,941
Salesperson Administered	4,889	5,156	435	37,358	14,946	23,033
% Passed	49%	49%	57%	51%	60%	53%

Investigations						
Misc. Cases Assigned	131	278	170	973	1,032	1,416
Consumer Investigations Assigned	156	142	139	1,004	972	1,346
Total	287	420	309	1,977	2,004	2,762
Audit Activities						
Investigative Audits	6	13	18	82	137	181
Other Audit Examinations	28	18	20	163	133	128
Legal Activities						
Desist & Refrain Orders	3	1	0	14	4	19
Licenses Surrendered	4	4	5	25	25	43
Accusations - Hearings						
Licenses Suspended	7	3	6	63	60	52
Licenses Revoked	12	12	12	99	110	102
Dismissals	5	1	0	24	25	23
Public Reprovals	0	1	0	5	2	4
Miscellaneous Orders	0	0	0	1	1	4
Statement of Issues - Hearings						
Denials	3	0	6	18	43	37
Denials, Restricted Licenses	12	9	6	90	95	132
Dismissals	4	1	0	12	24	15

Subdivisions - In State						
Filings, Notice of Intentions	235	273	196	1,891	1,718	1,596
Final Reports Issued	164	229	193	1,669	1,504	1,693
Time-Share Applications Received	1	26	1	40	25	15
Time-Share Reports Issued	3	2	1	13	4	34
Subdivisions - Out of State						
Registration Applications Received	7	14	15	97	123	112
Registrations Issued	8	13	17	103	135	107
Time-Shares Applications Received	9	1	0	140	171	332
Time-Share Permits Issued	0	2	0	189	148	315