

Comparative Production Statistics

RE 149 (Rev. 1/16)

Sep-23

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	125,356	125,552	127,322	n/a
Current Salespersons	308,677	308,567	309,887	n/a
Total Licensees	434,033	434,119	437,209	n/a

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	248	364	329	963	984	1,120
Original Salesperson	1,760	2,099	2,720	5,765	7,811	8,225
Broker Renewal	2,046	2,084	2,255	6,305	6,786	7,425
Potential Broker Renewal	2,248	2,401	2,273	6,932	7,382	7,473
<i>% Renewal rate</i>	91.0%	87.0%	99.0%	91.0%	92.0%	99.0%
Salesperson Renewal	4,351	4,655	4,676	13,435	14,382	15,816
Potential Salesperson Renewal	5,886	6,231	6,162	17,972	18,715	18,179
<i>% Renewal rate</i>	74.0%	75.0%	76.0%	75.0%	77.0%	87.0%
Examinations						
Broker Scheduled	384	624	452	1,559	1,200	1,670
Broker Administered	319	460	369	1,250	970	1,360
<i>% Passed</i>	47%	49%	49%	51%	48%	45%
Salesperson Scheduled	5,013	6,429	5,506	17,923	18,189	19,941
Salesperson Administered	4,179	5,136	4,563	14,593	15,017	16,357
<i>% Passed</i>	46%	50%	50%	48%	51%	52%

Investigations						
Misc. Cases Assigned	100	188	365	571	482	n/a
Consumer Investigations Assigned	133	195	441	473	482	n/a
<i>Total</i>	233	383	806	1,044	964	n/a
Audit Activities						
Investigative Audits	6	10	16	27	44	46
Other Audit Examinations	16	11	28	44	69	65
Legal Activities						
Desist & Refrain Orders	1	3	3	7	10	14
Licenses Surrendered	5	4	7	10	13	5
Accusations - Hearings						
Licenses Suspended	7	30	9	57	31	32
Licenses Revoked	15	28	16	70	48	82
Dismissals	8	5	4	22	30	9
Public Reprorals	3	1	2	4	9	2
Miscellaneous Orders	-0-	5	11	12	14	11
Statement of Issues - Hearings						
Denials	1	6	5	10	14	9
Denials, Restricted Licenses	3	13	8	22	16	12
Dismissals	1	1	2	4	2	2

Subdivisions - In State						
Filings, Notice of Intentions	203	203	188	614	584	810
Final Reports Issued	210	269	301	723	872	805
Time-Share Applications Received	0	2	2	2	7	10
Time-Share Reports Issued	0	1	0	1	3	8
Subdivisions - Out of State						
Registration Applications Received	26	9	19	54	55	41
Registrations Issued	23	18	16	59	59	44
Time-Shares Applications Received	1	5	3	10	24	67
Time-Share Permits Issued	2	7	32	56	95	90