

Comparative Production Statistics

RE 149 (Rev. 1/16)

Mar-23

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	126,484			
Current Salespersons	310,613			
Total Licensees	437,097	437,299	434,544	447,869

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs Ago
Original Broker	366	330	428	2,936	3,436	2,622
Original Salesperson	2,145	2,158	2,696	19,359	23,659	13,322
Broker Renewal	2,496	2,292	2,615	20,120	22,053	17,255
Potential Broker Renewal	2,723	2,366	2,848	21,805	23,053	22,089
<i>% Renewal rate</i>	92.0%	97.0%	92.0%	92.0%	96.0%	78.0%
Salesperson Renewal	5,164	4,329	4,947	40,717	43,392	29,186
Potential Salesperson Renewal	6,666	5,577	6,192	53,655	53,168	47,971
<i>% Renewal rate</i>	77.0%	78.0%	80.0%	76.0%	82.0%	61.0%
Examinations						
Broker Scheduled	373	368	431	3,471	4,392	3,145
Broker Administered	313	309	358	2,849	3,603	2,620
<i>% Passed</i>	50%	51%	47%	51%	47%	51%
Salesperson Scheduled	4,546	5,007	6,409	46,641	58,171	28,043
Salesperson Administered	3,690	4,269	5,290	38,647	47,684	23,460
<i>% Passed</i>	45%	49%	48%	50%	51%	60%

Investigations						
Misc. Cases Assigned	159	234	434	1,131	1,712	n/a
Consumer Investigations Assigned	139	124	156	1,195	1,276	n/a
Total	298	358	590	2,326	2,988	n/a

Audit Activities						
Investigative Audits	17	20	15	132	110	174
Other Audit Examinations	29	19	17	192	204	181

Legal Activities						
Desist & Refrain Orders	2	-0-	8	14	38	11
Licenses Surrendered	3	8	4	44	32	30

Accusations - Hearings						
Licenses Suspended	17	8	9	117	396	85
Licenses Revoked	31	26	36	188	194	221
Dismissals	2	1	-0-	63	32	27
Public Repeals	-0-	-0-	-0-	14	5	10
Miscellaneous Orders	2	2	1	28	22	18

Statement of Issues - Hearings						
Denials	7	1	12	46	33	57
Denials, Restricted Licenses	6	8	7	45	38	39
Dismissals	3	4	3	12	17	33

Subdivisions - In State						
Filings, Notice of Intentions	300	204	389	1,761	2,516	2,462
Final Reports Issued	229	162	301	2,168	2,261	2,010
Time-Share Applications Received	1	1	2	24	43	27
Time-Share Reports Issued	6	0	1	20	15	24

Subdivisions - Out of State						
Registration Applications Received	20	17	23	148	134	159
Registrations Issued	20	19	22	155	137	169
Time-Shares Applications Received	6	1	76	270	252	212
Time-Share Permits Issued	92	3	61	220	264	195