

# Comparative Production Statistics

Apr-22

RE 149 (Rev. 1/16)

## LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	
Current Brokers	128,147	128,207		
Current Salespersons	307,598	306,347		
<b>Total Licensees</b>	<b>435,745</b>	434,554	451,366	2 yrs ago 424,030

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	409	428	490	3,845	3,112	3,432
Original Salesperson	2,883	2,696	2,926	26,452	16,248	15,684
Broker Renewal	2,627	2,615	2,299	24,680	19,554	22,316
Potential Broker Renewal	2,693	2,848	2,528	25,746	24,617	24,105
<i>% Renewal rate</i>	98.0%	92.0%	91.0%	96.0%	79.0%	93.0%
Salesperson Renewal	4,967	4,947	4,480	48,359	33,666	42,607
Potential Salesperson Renewal	6,069	6,192	6,213	59,237	54,184	53,071
<i>% Renewal rate</i>	82.0%	80.0%	72.0%	82.0%	62.0%	80.0%
<b>Examinations</b>						
Broker Scheduled	566	431	598	4,958	3,743	4,042
Broker Administered	447	358	485	4,050	3,105	3,196
<i>% Passed</i>	43%	47%	52%	47%	51%	50%
Salesperson Scheduled	8,122	6,409	5,973	66,293	34,016	36,691
Salesperson Administered	6,475	5,290	4,938	54,159	28,398	28,485
<i>% Passed</i>	45%	48%	59%	50%	60%	54%

<b>Investigations</b>						
Misc. Cases Assigned	263	434	202	1,742	1,084	1,930
Consumer Investigations Assigned	151	156	139	1,442	1,422	1,741
<i>Total</i>	414	590	341	3,184	2,506	3,671
<b>Audit Activities</b>						
Investigative Audits	18	15	14	128	188	234
Other Audit Examinations	16	17	20	220	201	207
<b>Legal Activities</b>						
Desist & Refrain Orders	2	2	1	18	6	20
Licenses Surrendered	5	7	2	40	32	56
<b>Accusations - Hearings</b>						
Licenses Suspended	10	10	13	87	95	72
Licenses Revoked	7	22	13	132	169	147
Dismissals	6	1	10	38	33	26
Public Reprovals	0	0	0	5	10	4
Miscellaneous Orders	5	0	0	25	19	5
<b>Statement of Issues - Hearings</b>						
Denials	1	8	4	34	55	58
Denials, Restricted Licenses	3	19	16	127	144	180
Dismissals	2	3	2	18	35	20

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	373	389	283	2,889	2,745	2,342
Final Reports Issued	265	301	295	2,525	2,306	2,363
Time-Share Applications Received	3	2	2	46	29	23
Time-Share Reports Issued	1	1	2	16	26	42
<b>Subdivisions - Out of State</b>						
Registration Applications Received	10	23	8	144	167	155
Registrations Issued	8	22	9	145	178	150
Time-Shares Applications Received	2	76	6	254	218	522
Time-Share Permits Issued	24	61	42	288	237	382

