

**Comparative Production Statistics**

Apr-23

RE 149 (Rev. 1/16)

**LICENSING AND EXAMINATIONS**

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	126,158	126,484		
Current Salespersons	310,286	310,613		
Total Licensees	436,444	437,097	435,745	451,366

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	265	366	409	3,201	3,845	3,112
Original Salesperson	1,722	2,145	2,883	21,081	26,542	16,248
Broker Renewal	2,092	2,496	2,627	22,212	24,680	19,554
Potential Broker Renewal	2,546	2,723	2,693	24,351	25,746	24,617
% Renewal rate	82.0%	92.0%	98.0%	91.0%	96.0%	79.0%
Salesperson Renewal	4,429	5,164	4,967	45,146	48,359	33,666
Potential Salesperson Renewal	6,481	6,666	6,069	60,136	59,237	54,184
% Renewal rate	68.0%	77.0%	82.0%	75.0%	82.0%	62.0%
<b>Examinations</b>						
Broker Scheduled	369	373	566	3,840	4,958	3,743
Broker Administered	318	313	447	3,167	4,050	3,105
% Passed	51%	50%	43%	51%	47%	51%
Salesperson Scheduled	4,011	4,546	8,122	50,652	66,292	34,016
Salesperson Administered	3,326	3,690	6,475	41,973	54,159	28,398
% Passed	44%	45%	45%	49%	50%	60%

<b>Investigations</b>						
Misc. Cases Assigned	145	159	263	1,243	1,942	n/a
Consumer Investigations Assigned	151	139	151	1,335	1,416	n/a
Total	296	298	414	2,578	3,358	n/a
<b>Audit Activities</b>						
Investigative Audits	13	17	18	145	128	188
Other Audit Examinations	29	29	16	221	220	201
<b>Legal Activities</b>						
Desist & Refrain Orders	6	2	5	21	42	12
Licenses Surrendered	6	3	5	50	37	32
<b>Accusations - Hearings</b>						
Licenses Suspended	15	17	10	131	406	98
Licenses Revoked	7	31	10	202	204	244
Dismissals	-0-	2	6	64	38	37
Public Reprovals	2	-0-	-0-	16	5	10
Miscellaneous Orders	-0-	2	4	29	25	19
<b>Statement of Issues - Hearings</b>						
Denials	5	7	1	55	34	61
Denials, Restricted Licenses	4	6	4	50	42	39
Dismissals	-0-	3	2	12	19	35

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	249	30	384	2,010	2,900	2,745
Final Reports Issued	194	229	265	2,361	2,526	2,305
Time-Share Applications Received	0	1	3	24	46	29
Time-Share Reports Issued	2	6	1	22	16	26
<b>Subdivisions - Out of State</b>						
Registration Applications Received	14	20	10	162	144	167
Registrations Issued	13	20	8	168	145	178
Time-Shares Applications Received	7	6	2	277	254	217
Time-Share Permits Issued	87	92	24	307	288	237