

Comparative Production Statistics

Jan-23

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	126,798			
Current Salespersons	310,191			
Total Licensees	436,989	437,806	433,032	442,869

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	284	285	384	2,240	2,672	1,977
Original Salesperson	1,526	1,745	2,211	15,056	18,604	9,227
Broker Renewal	2,415	2,067	2,622	15,322	16,967	12,902
Potential Broker Renewal	2,750	2,116	2,892	16,716	17,677	16,839
<i>% Renewal rate</i>	88.0%	98.0%	91.0%	92.0%	96.0%	77.0%
Salesperson Renewal	4,774	3,812	4,980	31,224	33,940	21,936
Potential Salesperson Renewal	6,154	4,883	5,859	41,412	41,379	37,027
<i>% Renewal rate</i>	78.0%	78.0%	85.0%	75.0%	82.0%	59.0%
Examinations						
Broker Scheduled	387	429	434	2,730	3,557	2,225
Broker Administered	309	364	325	2,227	3,904	1,818
<i>% Passed</i>	54%	52%	46%	51%	47%	51%
Salesperson Scheduled	4,542	4,377	6,141	37,088	45,648	18,425
Salesperson Administered	3,693	3,658	4,889	30,688	37,358	14,946
<i>% Passed</i>	50%	50%	49%	50%	51%	60%

Investigations						
Misc. Cases Assigned	101	118	131	827	1,245	n/a
Consumer Investigations Assigned	124	112	156	956	1,003	n/a
<i>Total</i>	225	230	287	1,783	2,248	n/a
Audit Activities						
Investigative Audits	16	10	11	95	82	137
Other Audit Examinations	22	10	29	144	163	133
Legal Activities						
Desist & Refrain Orders	0	0	3	11	25	10
Licenses Surrendered	5	5	4	33	26	25
Accusations - Hearings						
Licenses Suspended	16	19	41	93	383	63
Licenses Revoked	13	19	18	134	151	158
Dismissals	8	4	5	57	24	26
Public Reprovls	0	2	0	14	5	2
Miscellaneous Orders	1	2	0	24	15	7
Statement of Issues - Hearings						
Denials	2	3	3	34	17	48
Denials, Restricted Licenses	3	1	3	29	26	33
Dismissals	1	0	2	5	12	23

Subdivisions - In State						
Filings, Notice of Intentions	174	148	2,336	1,240	1,892	1,718
Final Reports Issued	142	217	165	1,772	1,668	1,503
Time-Share Applications Received	0	14	1	22	40	25
Time-Share Reports Issued	9	0	3	14	13	4
Subdivisions - Out of State						
Registration Applications Received	8	18	7	109	97	123
Registrations Issued	8	21	8	116	103	135
Time-Shares Applications Received	27	22	9	242	140	171
Time-Share Permits Issued	0	22	0	125	189	148