

**Comparative Production Statistics**

RE 149 (Rev. 1/16)

Jun-22

**LICENSING AND EXAMINATIONS**

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	127,789			
Current Salespersons	307,478			
<b>Total Licensees</b>	<b>435,267</b>	435,371	458,955	421,624

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	385	439	424	4,669	3,890	3,911
Original Salesperson	1,961	2,167	2,963	30,670	21,916	17,396
Broker Renewal	2,300	2,393	5,587	29,373	27,629	26,913
Potential Broker Renewal	2,644	2,796	2,553	31,186	30,033	29,327
<i>% Renewal rate</i>	87.0%	86.0%	219.0%	94.0%	92.0%	92.0%
Salesperson Renewal	4,822	5,067	15,402	58,248	54,557	51,107
Potential Salesperson Renewal	6,397	6,979	6,790	72,613	67,959	64,580
<i>% Renewal rate</i>	75.0%	73.0%	227.0%	80.0%	80.0%	79.0%
<b>Examinations</b>						
Broker Scheduled	377	501	606	5,836	4,718	4,442
Broker Administered	292	357	458	4,699	3,861	3,361
<i>% Passed</i>	48%	46%	42%	47%	50%	51%
Salesperson Scheduled	4,846	6,615	7,288	77,754	47,768	41,249
Salesperson Administered	3,864	5,046	5,979	63,069	39,649	30,571
<i>% Passed</i>	48%	44%	52%	49%	59%	55%

<b>Investigations</b>						
Misc. Cases Assigned	245	196	197	2,083	1,644	2,336
Consumer Investigations Assigned	173	170	143	1,762	1,640	1,928
<i>Total</i>	418	366	340	3,845	3,284	4,264
<b>Audit Activities</b>						
Investigative Audits	26	12	27	166	231	277
Other Audit Examinations	37	17	33	274	251	256
<b>Legal Activities</b>						
Desist & Refrain Orders	5	4	7	24	33	24
Licenses Surrendered	3	9	4	52	43	62
<b>Accusations - Hearings</b>						
Licenses Suspended	6	16	10	109	113	90
Licenses Revoked	18	17	16	163	199	168
Dismissals	5	5	4	51	45	34
Public Reprovals	2	2	0	9	12	8
Miscellaneous Orders	6	4	5	36	27	52
<b>Statement of Issues - Hearings</b>						
Denials	2	1	3	37	64	71
Denials, Restricted Licenses	6	6	2	51	44	87
Dismissals	3	3	4	25	39	28

<b>Subdivisions - In State</b>						
Filings, Notice of Intentions	281	282	317	3,463	3,326	2,635
Final Reports Issued	312	228	343	3,066	2,895	2,852
Time-Share Applications Received	0	0	0	46	29	23
Time-Share Reports Issued	22	5	0	43	28	42
<b>Subdivisions - Out of State</b>						
Registration Applications Received	18	6	4	168	188	184
Registrations Issued	16	6	11	167	195	168
Time-Shares Applications Received	21	11	24	286	264	576
Time-Share Permits Issued	2	11	31	301	272	610