

Comparative Production Statistics

Mar-22

RE 149 (Rev. 1/16)

LICENSING AND EXAMINATIONS

Licensee Population	This month	Last month	Last year	2 yrs ago
Current Brokers	128,207	128,331		
Current Salespersons	306,347	305,577		
Total Licensees	434,554	433,908	447,869	425,007

Real Estate Licenses Issued	This Month	Last Month	This Month Last Year	FY To Date	Last FY To Date	FY to Date 2 Yrs, Ago
Original Broker	428	336	379	3,436	2,622	3,193
Original Salesperson	2,696	2,359	2,686	23,659	13,322	14,864
Broker Renewal	2,615	2,471	2,333	22,053	17,255	19,663
Potential Broker Renewal	2,848	2,528	2,958	23,053	22,089	21,952
<i>% Renewal rate</i>	92.0%	98.0%	79.0%	96.0%	78.0%	92.0%
Salesperson Renewal	4,947	4,505	4,147	43,392	29,186	37,830
Potential Salesperson Renewal	6,192	5,597	6,077	53,168	47,971	47,279
<i>% Renewal rate</i>	80.0%	80.0%	68.0%	82.0%	61.0%	80.0%
Examinations						
Broker Scheduled	431	404	541	4,392	3,145	3,720
Broker Administered	358	341	463	3,603	2,620	3,196
<i>% Passed</i>	47%	45%	48%	47%	51%	50%
Salesperson Scheduled	6,409	6,114	5,626	58,171	28,043	33,097
Salesperson Administered	5,290	5,036	4,868	47,684	23,460	28,485
<i>% Passed</i>	48%	47%	62%	51%	60%	54%

Investigations						
Misc. Cases Assigned	434	202	155	1,486	1,270	1,771
Consumer Investigations Assigned	156	166	140	1,297	1,257	1,609
<i>Total</i>	590	368	295	2,783	2,527	3,380
Audit Activities						
Investigative Audits	15	13	22	110	174	213
Other Audit Examinations	17	24	29	204	181	183
Legal Activities						
Desist & Refrain Orders	2	0	1	16	5	20
Licenses Surrendered	7	2	3	35	30	54
Accusations - Hearings						
Licenses Suspended	10	4	14	77	82	63
Licenses Revoked	22	5	24	125	156	136
Dismissals	1	6	1	33	23	26
Public Reprovals	0	0	1	5	10	4
Miscellaneous Orders	0	0	0	1	2	5
Statement of Issues - Hearings						
Denials	8	5	4	32	51	57
Denials, Restricted Licenses	19	17	16	124	128	165
Dismissals	3	2	8	16	33	18

Subdivisions - In State						
Filings, Notice of Intentions	389	235	443	2,561	2,462	2,128
Final Reports Issued	301	291	241	2,261	2,011	2,139
Time-Share Applications Received	2	1	1	43	27	23
Time-Share Reports Issued	1	1	4	15	24	34
Subdivisions - Out of State						
Registration Applications Received	23	14	25	134	159	151
Registrations Issued	22	12	23	137	169	147
Time-Shares Applications Received	76	36	14	252	212	460
Time-Share Permits Issued	61	14	46	262	195	342